



Cernobbio, February 19th, 2021

Wedding in Villa d'Este June 2022 – 150 guests

Dear Mrs Louise

Thank you for your kind email and interest in Villa d'Este as possible location for your guest's wedding.

**We kindly inform you that all the spaces are not blocked yet.
Should the offer meet your expectations please do not hesitate to contact us to formally block the spaces.**

Please note that this offer might be subject and connected to a minimum room allotment according to the date and availability and cannot be accepted separately.

Prices refer to 2021 and might increase in 2022.

SPACE & BANQUETING ROOMS RATE

Wedding day

Ceremony:

17.30 Symbolic wedding ceremony on the premises of Villa d'Este in the Mosaic Garden Area.

For your information, the civil ceremony can take place in the town hall only.

In case of bad weather, it will be our pleasure to find the perfect place for the ceremony.

The garden will be set with gold and red chiavari chairs, table for celebrant.

Carpet and all the other service are additional as well as the celebrant service.

The Mosaic Garden rental fee for the ceremony is Euro 7.500,00 vat included

Cocktail:

18.30 Cocktail on the lake Terrace and in Colonne Room.

In case of bad weather, the cocktail will take place only in the Colonne Room.

The terrace will be set with tall and small tables with chairs.

Tablecloth color: champagne or white at your discretion.

Via Regina, 40 - 22012 Cernobbio - Lago di Como - Italy

Tel +39 031 348 1 – Fax+39 031 348 844 – Website: www.villadeste.com – e-mail: info@villadeste.it
Villa d'Este S.p.A. Capitale Sociale € 3.095.820 r.e.a. di Como n° 4720 cod. fisc. e part. Iva 00192900132

Dinner:

20.00 Dinner in our Impero Room set with round tables for 10/12 people each and an oval table for bride and groom if requested (up to 12 guests) otherwise two imperial tables for all guests (max 64 per table)
Tablecloth color: champagne or white at your discretion.

According to the table layout, we can set dance floor and stage in the Impero Room.

Please note that for our policy the dinner will be ONLY inside.

For cocktail in the Colonne Room and dinner in the Impero Room the rental fee is Euro 3.800,00 vat included

The cost of the menu for 2021 (could increase in 2022) starts from Euro 290,00 per person including the cocktail (peach and strawberry Spumante cocktail, Italian Spumante and fruit juices) with cold and hot canapés, a 4 course meal, white and red wine, mineral water, wedding cake and Spumante cup for the final toast. This cost may vary according to the choice courses you make.

It is possible to have one hour open bar during the cocktail with a supplement of Euro 30,00 per person.

It will be our pleasure to print the menus on our Villa d'Este card with the names of Bride and Groom, in Italian and English, included in the menu price.

Cake moment:

If requested, we can organize the cake moment outside in our Colonne Terrace with potentially fireworks. We are at your disposal for any suggestion.

After dinner Party:

For our guests tranquility the music in the Banqueting Room will need to stop at midnight, but the party can continue in our D'Este Club with a rental fee of Euro 3.500,00 + VAT 22%. D'Este Club will be available until 2.30 am. If you choose Villa d'Este for the ceremony the Club will be **free of charge** (SIAE and DJ excluded)

Beverages in our D'Este Club will be charged on consumption, at the following costs:

Spirits Euro 19,00

Soft Drinks Euro 13,00

Otherwise with an Open Bar Solution Euro 60,00 per hour per person.

EXTRA SERVICE

It is also possible to have a musical entertainment for ceremony, cocktail and dinner as well. We would like to inform you that all musical entertainment in Italy is subject to SIAE royalties.

Please note that as soon as you confirm the event with us we can send you the contacts (photo, flowers, music, fireworks, etc). For policy external supplier can be used only after a confirmation from our part.

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Kindly take note that the cost of staff (photographer, pianist, etc.) meals will be equal to Euro 80,00 per person inclusive of a 2 course menu with beverage.

We would like to remind you the Hotel facilities, including the Sundeck Pool Bar and the Canova Bar, are at the exclusive use of our resident guests.

POLICY

- **Minimum guaranteed number of guests**

The minimum guaranteed number of Guests must be communicated to us 3 days prior to the event, it can't be less than 90% of the number mentioned in the contract and will be used for invoicing purposes.

- **Terms of payment**

Concerning our sales policy we require a first deposit of Euro 5.000,00 in order to confirm the booking. Within one month before the wedding we require 80% on the total amount covered.

At the departure, client will be responsible for the checking and the confirmation of the charges on the total bill and the payment of the balance.

- **Cancellation policy**

In event of cancellation the requested deposit will be totally refunded only upon receipt of a written notification no less than 150 days prior to the event. After this term, in case of contractual modifications, the client is subjected to the following penalty:

- **From 150° day** the total event or a part, can be cancelled with no charge, except for the deposit.
- **From 120° to 91° day** 50% can be cancelled without charge; over 50% subjected to penalty of 25%.
- **From 90° to 41° day** 25% can be cancelled with no charge; over subjected to a penalty of 50%.
- **From 40° to 15° day** 10% can be cancelled with no charge; over subjected to a penalty of 75%.
- **From 14° day** space and guests cancellation are subject to the total charge.
- **72 hours before the event** guest cancellations involve the minimum guaranteed payment.

We remain anytime at your disposal for any further information you may require, and look forward to helping you with the organization.

Kind Regards,

Roberto Bassani
Food & Beverage and Event Director
Dir.tel.: +39031348803
Fax: +39-031348841
email: food.beverage@villadeste.it